

# C274–Road Stabilisation Works 2021-23 Value for Money Evaluation Report

17/03/2021



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## 1. Executive Summary

Tenders were received for Contract C274 (Road Stabilisation Works) on 4:00pm 22/02/2021.

# **Budget and Funding**

The operational/capital budget for this project is approximately \$ 310,000.00 with estimates based on indicative costs for previous projects of similar scope and/or nature.

The budget has been included in the 2020/21 capital / operational budget.

The approved budget allocation from Council funds is \$310,000.00.

#### Tenders / Offers Received

All conforming submissions received are identified in Table 1 and supplied a schedule of rates for the works.

Subsequent discussions with the best value for money Tender received by Fulton Hogan have confirmed that the works can and will be carried-out according to specification for the price tendered and considering a significant price difference from highest to lowest offered rates; the Fulton Hogan submission provides a value for money option to be awarded contract C274 - 2021

As part of the process a Dunn & Bradstreet (D&B) check of this company's financials has been undertaken and the panel conditional recommends this contractor on the provision that the report shows no immediate risks presented as part of the financial analysis.

# 2. Tender Opening Table

Tenders/Offers closed on 4:00pm 22/02/2021, no extensions were provided to the original timelines.

A copy of the summary of tender/offer prices submitted can be found in Annexure A. Four Tenders / Offers were received ranging in price laid out in the schedule of rates for each tenderer.

A value for money assessment has been conducted for this Tender/ Offer which also includes a risk weighting associated with each of the scheduled items, ultimately providing a risk-based value for money of the tenders submitted.

#### 3. Evaluation Plan

A copy of the Evaluation Plan Annexure B for this Tender/Offer/Quotations is attached in Annexure B.

The Evaluation Plan was prepared and approved by the Chief Executive Officer prior to the RFT being released to the public.

#### 3.1 General Assumptions

The Evaluation criteria for consideration is outlined in the table below along with the relevant weighting.

The weighting breakdown is set in accordance with the Procurement Management Manual. Individual procurement activities can be further broken down to meet the purchasing requirements.

Each person on the Evaluation Panel has participated in the evaluation processes and scored in accordance with value for money principles.

Staff / Stakeholders engaged in the evaluation have completed a <u>Conflict of Interest Declaration Form</u> and a <u>Confidentiality Declaration Form</u> prior to commencing the evaluation process. Copies of these forms can be found in Annexure C.

The results of this are outlined in the Scorecard Assessment below:

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Evaluation Criteria	Weight
Capacity  Availability and experience of key personnel  Availability of suitable resources – plant and equipment, materials, sub-contractors  Meets the requirements specified in the specification	25%
<ul> <li>Capability</li> <li>Ability to meet project timelines and milestones.</li> <li>Previous experience in completing similar projects to the required standard.</li> <li>Organisational structure</li> <li>Organisational process and systems for monitoring and managing projects including issues and disputes (e.g. OHS system, SWMS, EMP,etc.)</li> </ul>	25%
Social Procurement and Local Supply     Environmental impact, diversity, inclusion, and minority groups i.e., employment of apprentices, youth traineeships, disadvantaged groups; member of 'Social Traders Ltd' (https://www.socialtraders.com.au/)     Contribution to the financial, social and environmental wellbeing of the Yarriambiack Shire in respect of engaging and contracting with local suppliers and sub-contractors	15%
Price Offer Price (25%)	35%
Offer Price (35%)  TOTAL	100%

# 4. Evaluation Report Matrix and Score Card Assessment

A Copy of the Evaluation Report Matrix and the Score Card Assessment for this RFT is attached in Annexure D. The Evaluation Report Matrix and Score Card Assessment details the outcomes from the Evaluation Plan.

# 5. Negotiations and Requests for Information Post RFT

A summary of the <u>RFT Discussions</u> and <u>Requests for Information</u> with the recommended Tenderer/Invitee is attached in Annexure E. While discussions with other tenderers/invitees were held the record of these discussions is held within the Document Management System and will not be considered further unless the recommended tenderer/invitee is unsuccessful.

# 6. Changes to the Contract Conditions.

The recommended Tenderer/Invitee has accepted Yarriambiack Shire Councils Standard Contract Conditions with no change to the Contract.

# 7. Financial Capability Assessment

A financial assessment was carried out on based on the Tenderer / Invitee who proposed greatest value for money.

A copy of the Financial Assessment will be forwarded when it is received.

# 8. Supplier Evaluation

References were required to be submitted as part of the RFT process.

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# **Value for Money Evaluation Report**

A reference check was complete to determine if the supplier was suitable and capable of performing the works. Refer to Annexure G to review questions and responses.

# 8.1 Value for Money Assessment

The Value for Money Assessment has been completed as part of the Evaluation Report. A Summary of the tenderers/invitees has been provided. The recommendation is based on the greatest Value for Money Option.

Value for Money in procurement is about selecting the supply of goods, services and works considering both cost and non-cost factors including: Non-cost factors such as fitness for purpose, quality, service and support; and cost-related factors including whole-of-life costs and transaction costs associated with acquiring, using, holding, maintaining and disposing of the goods, services or works.

#### 9. Annexures and References

Annexure A – Summary Offers / Tenderers Received

Annexure B - Evaluation Plan

Annexure C - Conflict of Interest Forms and Confidentiality Declaration Forms

Annexure D - Evaluation Report Matrix and Score Card Assessment Report

Annexure E – Summary Discussions and Request for Information

Annexure F - Financial Assessment of Tenderer / Invitee

Annexure G - Reference Check of Tenderer / Invitee



# 9.1 Annexure A – Summary of Offers / Tenders Received (Schedule of Rates)

Large Jobs -	Stabilisation of existing road		Fulton	Smith &		Central
Pavement	pavement, area GREATER than 220m <sup>2</sup>	Units	Hogan	Wil	Stabilco	Vic
Stabilisation						
	Supplying and stabilisation of existing	2	¢4.C 24	¢54.64	ć2 F2	ć22 F0
	road pavement with 3% Slag Lime (85/15), 150mm deep	m <sup>2</sup>	\$16.31	\$51.64	\$3.52	\$22.50
	Supplying and replacing where					
	pavement is removed with 150mm	m <sup>2</sup>	\$34.41	\$75.33	_	\$38.40
	Class 1 FCR		φσ	ψ75.55		φου. το
	Application of a C170 bitumen					
	14/7mm double primerseal, 100mm	m <sup>2</sup>	\$13.63	\$55.00	-	\$21.00
	overlap of adjoining sealed pavement.					
	Mechanical pulverization without any	m <sup>2</sup>	\$4.50	\$17.20	\$0.79	\$17.00
	additives		74.50	717.20	70.75	717.00
Small Jobs -	Stabilisation of existing road					
Pavement	pavement, area LESS than 220m <sup>2</sup>					
Stabilisation	Complete and leading stabilisation of					
	Supply and laying stabilisation of existing road pavement with 3% Slag	m <sup>2</sup>	\$31.87	\$56.60	_	\$23.80
	Lime (85/15), 150mm deep.	'''	JJ1.07	750.00	_	<b>γ23.00</b>
	Supplying and replacing where					
	pavement is removed with 150mm	m <sup>2</sup>	\$50.18	\$75.33	-	\$40.20
	Class 1 FCR					
	Application a primer followed by a					
	final seal of C170 bitumen 10mm,	m <sup>2</sup>	\$11.53	\$55.00	-	\$22.50
	100mm overlap of adjoining sealed		Ψ==.00	φσο.σσ		7-1.00
	pavement.					
General	Pulverization/traffic control/site management					
	Site Establishment	item	\$550.00	\$1,500.00	-	\$0.00
	Traffic Management	week	\$1,750.00	\$7,500.00	-	\$6,500.00
	Site Management and Supervision	week	\$1,200.00	\$4,200.00	-	\$5,850.00
	Removal of unsuitable material (if				-	
	applicable)	m <sup>2</sup>	\$10.00	\$4.50		\$15.00
	Placement of top-up material (if	m²	\$10.00	\$65.00	-	\$8.00
	applicable)	""	710.00	703.00		70.00
	Supply and reinstate line marking with		4	- 4 -		
	2 coats of water borne road marking	lm	\$2.50	2\$8.00	-	-
	paint					

Table 1





#### 9.2 Annexure B – Evaluation Plan

Procurement Title and Reference no	C274 - 20	C274 – 2021 Road Stabilisation Works						
		ı						
Mandate Complete			YES	[	$\boxtimes$	NO		Not Applicable
Project Score				Date Evaluated (SPAMWG Minutes)				
Budget				□ Operational Budget / □ Capital Budget				Capital Budget
Is it a Grant- Funded Project?	□ YES	⊠ NO	Gran	nt Name				

## 1. Purpose of Evaluation Plan

The objective of this Evaluation Plan (the Plan) is to detail the procedures for selecting qualified contractors satisfying the project requirements for road stabilisation and bitumen sealing.

The contract has an option of 2 x 1-year extensions at the end of the initial three-year term.

#### The Outline of the Project:

The scope of the project is to fix areas of the failed road surface by stabilising the pavement (3% 85/15 slag/lime) and sealing with bitumen and aggregate (10mm C170).

#### The Intended Outcome of the Project:

The outcome of the project is to preserve the road asset condition, road user safety, improved travel conditions along the route and to balance the long-term maintenance requirements for service levels. The supplied quantity based on the budget is expected to finish each financial year.

#### 2. Accountable Officer (does not form part of the Evaluation Panel)

The Accountable Officer is the Project Sponsor Michael Evans, Director of Assets and Operations who is responsible for:

- Requesting the Evaluation Panel to conduct a further evaluation if required.
- Considering the Evaluation Report.
- Endorsing the recommendation, and
- Submitting the recommendation to the Chief Executive Officer for approval.



#### 3. Evaluation Panel

The role of the Evaluation Panel is to ensure the evaluation process complies with key requirements and to select the most suitable service provider(s). The Panel consists of a Chair and members with expertise in appointed matters. The Evaluation Panel Chair and members are:

- Chairperson Joel Turner (is the Project Manager or Delegated Officer)

  Chairperson to Score/Evaluate Submissions Yes ☒ No ☐
- Finance Representative Anita McFarlane
- Technical expertise representative Pradip Bhujel
- Occupational Health and Safety Representative (Construction Works) Joel Turner
- Probity representative Helen Pollard
- The Procurement and Contracts Officer, Helen Pollard whose role is to manage the procurement process which includes managing the conduct of the evaluation Panel, preparing evaluation tools and templates and providing guidance with preparing the evaluation reports.

#### 4. Evaluation Panel – Roles and Responsibilities

The Evaluation Panel Chair's role and responsibilities are to:

- Ensure that all members of the evaluation panel complete and lodge a conflict of interest declaration and confidentiality agreements, before the commencement of the issuing of the RFT documentation and the evaluation process.
- Review the appointment of a probity advisor/auditor if one has been appointed.
- Confirm the documentation has been properly prepared before it being submitted to the Accountable Officer, then the CEO/Council for final approval and distribution to prospective bidders.
- Confirm the Evaluation Plan has been properly prepared before its release to panel members and submission to the Accountable Officer, then the CEO for approval.
- Ensure the evaluation process is conducted in a consistent, robust and fair manner.
- Maintain the highest measure of confidentiality during the evaluation process to protect both the competitive position of individual candidates and the commercial interests of Yarriambiack Shire Council.
- Seek advice, as and when necessary, from the Procurement and Contracts Officer / Director Business Strategy and Performance on matters relevant to the evaluation deliberations.
- Ensure Evaluation Panel members maintain the highest standards of probity and official conduct.
- Chair all Evaluation Meetings.
- Oversee the preparation of the evaluation report and ensure it is duly signed by each member of the evaluation panel.
- Submit the recommendations of the evaluation panel to the Accountable Officer then the CEO or Council.
- Work with the Procurement and Contracts Officer to ensure an accurate record is kept of the evaluation panel's deliberations for audit purposes. Minutes of evaluation panel meetings will be documented for audit and probity purposes.



#### The **Evaluation Panel Members'** roles and responsibilities are to:

- Make themselves available for meetings, briefings and interviews.
- Declare any actual, perceived or potential conflict(s) of interest
- Maintain the highest measure of confidentiality during the evaluation process to protect both the competitive position of individual bidders and the commercial interests of Yarriambiack Shire Council.
   To not release information outside the evaluation Panel.
- Act objectively and fairly throughout the evaluation process to ensure that all bidders are given an
  equal chance to succeed with their bid and that the integrity of the process is upheld.
- Evaluate the professional, technical and financial elements of the Responses and agree on final scores and commentary for each Tenderer/Invitee against the evaluation criteria.
- Ensure the timely completion of the evaluation process.
- Identify issues that may require clarification and/or negotiation.
- Provide comment as required for completion of the Evaluation Report and approval documentation respectively.
- Address any probity issues that may arise during the evaluation process.
- Do not divulge information on the deliberations and decisions of the evaluation panel at least until a formal recommendation has been approved by the CEO or Council and the successful bidder has been formally notified. Council may also resolve to designate information relating to the award of an RFT as confidential pursuant to the Act.

# 5. Evaluation Probity

#### **Conflict of Interest**

All members of the Evaluation Panel will be requested to complete a Conflict of Interest Declaration.

Members must declare any existing, potential or perceived conflict of interest in relation to any Tenderer /Invitee Response Submission before conducting the evaluation or acting on the recommendation of the Evaluation Panel.

#### Confidentiality and security

All Evaluation Panel members will be requested to complete a Confidentiality Declaration. It is essential that Panel members treat all documentation as confidential and not disclose any information regarding the process, respondents or submissions. This obligation is continuing, that is, it extends beyond the timeframe of the evaluation and selection process.

There should be no communication either internally or externally regarding the outcome of the selection process until the final decision has been approved by the Council.

#### Communication

Unless otherwise advised by the Procurement and Contracts Officer, all communication between Yarriambiack Shire Council and the Respondents shall occur via Council's e-procurement portal and/or email.



#### 6. Evaluation criteria

The RFT documents set out the following Selection Criteria:

- Mandatory Criteria
- Capacity
- Capability
- Social Procurement and Local Supply
- Price

**Capacity** measures resources, which the bidder has available to do it and can devote to undertake the Offer. These may include labour (professional, trade or manual), material, plant and equipment, staff structure, availability of staff with expertise and support staff and subcontractors.

Capacity is measured by an assessment of the invitee's resources detailed in their Offer proposal and possibly some testing of those proposals.

**Capability** measures the ability of the invitee to complete the Offer. This may include the knowledge and skills of the invitee past history of timely project completion to the required quality, the invitee's systems for monitoring and managing projects, organisational systems and processes including the ability to manage relations and resolve issues and disputes, the invitee's appreciation of the documentation requirements, where applicable, systems of governance and the methodology (including innovation) the invitee proposes to use to complete the RFx requirements. If there are environmental aspects to the RFx, then the invitee's system for managing these should be assessed.

Capability is measured by the Offer proposal supported by reference checks of the principals of previous contracts undertaken by the Invitee.

#### Social Procurement and Local Supply

Social Procurement can be targeted around **specific social objectives**. Social objectives range from local economic development to sustainability, community engagement, fair trade, targeted beneficiaries including public housing tenants, long term unemployed, employment of apprentices, youth traineeships, people with disabilities, migrants and refugees, women and businesses that are at least 50% Aboriginal and/or Torres Strait Islander-owned.

Local Supply measures the contribution to the financial, social and environmental wellbeing of the Yarriambiack Shire in respect of engaging and contracting with local suppliers and sub-contractors.

**Price(s)** measures the price – either lump sum or unit rates – submitted by the tenderer/invitee. The price will factor into other considerations such as local procurement or the sustainability of goods and services where these form part of the selection criteria.

The price will include of the whole of life costing analysis.



# 7. Scoring of weighted evaluation criteria

Scoring of the evaluation criteria will be in accordance with the Evaluation Rating Scale set out in the table below.

Mandatory Criteria  Offer Documents and Schedules received as per the requirements of the RFT documentation.	Conforming / Non-Conforming
Mandatory Criteria	
Occupational Health and Safety	
Environmental Management Systems	Pass / Fail
Insurances	
Qualifications / Licence Requirements	

Result	Description	Score
Excellent	The submission satisfies the section criterion in all respects. The supporting information is comprehensive and complete. All invitation requirements are met.	8-10
Very Good	The submission satisfies the selection criterion in most respects. Majority of the requirements are met. Any non-compliance to the requirements is not critical to the success of the project.	6-8
Good	The submission satisfies the selection criterion to an acceptable degree. There are some minor deficiencies and shortcomings in the detail of the supporting documentation.	4-6
Average	The submission barely satisfies the selection criterion. There are major deficiencies in the detail of the supporting information.	2-4
Poor	The supporting information is insufficient to allow any judgement on compliance, or the supporting information provided demonstrates non-compliance.	0-2

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Evaluation Criteria	Weight
Capacity     Availability and experience of key personnel     Availability of suitable resources – plant and equipment, materials, sub-contractors     Meets the requirements specified in the specification	25%
<ul> <li>Capability</li> <li>Ability to meet project timelines and milestones</li> <li>Previous experience in completing similar projects to the required standard</li> <li>Organisational structure</li> <li>Organisational process and systems for monitoring and managing projects including issues and disputes (e.g. OHS system, SWMS, EMP,etc.)</li> </ul>	25%
Social Procurement and Local Supply     Environmental impact, diversity, inclusion, and minority groups i.e. employment of apprentices, youth traineeships, disadvantaged groups; member of 'Social Traders Ltd' (https://www.socialtraders.com.au/)     Contribution to the financial, social and environmental wellbeing of the Yarriambiack Shire in respect of engaging and contracting with local suppliers and sub-contractors	15%
Price  • Offer Price (35%)	35%
TOTAL	100%

# 8. Evaluation Methodology

- Compliance and Conformance Review
- Quantitative and Qualitative assessments
- Use of shortlists
- Consideration of Alternative responses
- Negotiation / Best and Final Offer
- Use of tender interviews/vendor demonstrations
- Qualifications

# 9. Pricing Assessment

The aim of the project is to rebuilds worn road pavements using a stabiliser to produce a strong, durable base and seal with 10mm over the surface.

The cost is as a part of road maintenance and yearly budgeted \$220,000.00.

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# 10. Financial and Commercial Compliance

If the contract is estimated to be over \$150k – Financial review to be complete as per the Procurement Management Manual. Assess ratios/ability to pay creditors etc. Retain Bank guarantee (define).

Insurance requirements, qualifications etc.

# 11. Value for money

Value for money, it is the optimum combination of quality, quantity, risk, timeliness, on a whole-of-contract and whole-of-asset-life basis.

Value for money will be determined taking into account:

- The relative ranking of the submissions for the preferred supplier(s) against those submitted by the other respondents, following the qualitative analysis of each submission;
- The quoted price structure/s for the full contract period when compared to the other responses and taking budgetary allocation into consideration (quantitative analysis);
- Any risks to Yarriambiack Shire Council in entering into a contract with the preferred suppliers.

#### 12. Social Procurement Outcomes

- Environmentally sustainable outputs use sustainable products to manage waste and pollution
- Business the adoption of local business to purchase goods, suppliers, accommodation, etc.

#### 13. Interviews / Presentations / Reference Checks

If required, the Evaluation Panel may conduct interviews with or request a presentation from those short-listed organisations. The interview/presentation process will be based on the evaluation criteria and comprises an opportunity for the Panel to clarify issues and 'test' Respondents' claims in respect of their capability and suitability to deliver the services.

Upon completion of the interview process (including reference checks where required), the Evaluation Panel must update scoring and commentary in the evaluation matrix to reflect the Respondents' interview performance. The findings of the reference check undertaken need to be incorporated into the master Evaluation Matrix.

If no interviews are conducted then the Evaluation Panel will conduct Reference Checks only.

#### 14. Best and Final Offer

A Best and Final Offer (BAFO) can be requested for the preferred supplier/s and the outcome of any BAFO process should be recorded in the evaluation matrix.

## 15. Procurement Outcome and Approval Documents

It is the responsibility of the Evaluation Chair to complete the relevant approval documentation and submit to Evaluation Panel for Contract C274 – 2020 – Stabilisation Works for quality assurance review.

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# 16. Approvals

Engagement of the preferred suppliers will occur strictly in accordance with the procurement process and financial delegate approval process requirements.

17. Evaluation Plan Approval					
Director:	Acting Director Ram Upadhyaya	Date:	6/0/2021		
Signature:	114211621121				
CEO:	Acting CEO Tammy Smith	Date:	6/01/2021		
Signature: bay mu					

#### **Definition:**

RFT – Request for Tender ITS –
Invitation to Supply RFQ –
Request for QuotationEOI –
Expression of Interest



# 9.3 Annexure C - Evaluation Report Matrix and Score Card Assessment Report

# 9.3.1 Evaluation Scoring System

Each panel member individually assessed each submission criteria on a 0-10 basis.

Result	Description	Score
Excellent	The submission satisfies the section criterion in all respects. The supporting information is comprehensive and complete. All invitation requirements are met.	8-10
Very Good	The submission satisfies the selection criterion in most respects. Majority of the requirements are met. Any non-compliance to the requirements is not critical to the success of the project.	6-8
Good	The submission satisfies the selection criterion to an acceptable degree. There are some minor deficiencies and shortcomings in the detail of the supporting documentation.	4-6
Average	The submission barely satisfies the selection criterion. There are major deficiencies in the detail of the supporting information.	2-4
Poor	The supporting information is insufficient to allow any judgement on compliance, or the supporting information provided demonstrates non-compliance.	0-2

### 9.3.2 Evaluation Matrix

Evaluation Criteria	Weight
Capacity  Availability and experience of key personnel  Availability of suitable resources – plant and equipment, materials, sub-contractors  Meets the requirements specified in the specification	25%
<ul> <li>Capability</li> <li>Ability to meet project timelines and milestones</li> <li>Previous experience in completing similar projects to the required standard</li> <li>Organisational structure</li> <li>Organisational process and systems for monitoring and managing projects including issues and disputes (e.g. OHS system, SWMS, EMP,etc.)</li> </ul>	25%
Social Procurement and Local Supply     Environmental impact, diversity, inclusion, and minority groups i.e. employment of apprentices, youth traineeships, disadvantaged groups; member of 'Social Traders Ltd' (https://www.socialtraders.com.au/)     Contribution to the financial, social and environmental wellbeing of the Yarriambiack Shire in respect of engaging and contracting with local suppliers and sub-contractors	15%
Price  • Offer Price (35%)	35%
TOTAL	100%



# 9.3.3 Final Score Card Evaluation Summary

Final Score Card Evaluation Summary					
Group Name (Qualitative)	Group weight	Smith & Wil Asphalting Pty Ltd	Stabilco Pty Ltd	Central Vic Stabilising Pty Ltd	Fulton Hogan Industries Pty Ltd
Capacity	25%	16.68	17.51	17.46	19.70
Capability	25%	16.03	18.49	14.77	20.98
Social Procurement & Local Content	15%	5.47	1.80	4.16	3.89
Pricing	35%	15.75	7	25.66	35

Company Name	Qualitative Score	Moderated Total Price	Qauntitative Score	Total Score	Rank
Smith & Wil Asphalting Pty Ltd	53.93%	\$0.00	0%	53.93%	3
Stabilco Pty Ltd	44.80%	\$0.00	0%	44.80%	4
Central Vic Stabilising Pty Ltd	62.05%	\$0.00	0%	62.05%	2
Fulton Hogan Industries Pty Ltd	79.57%	\$0.00	0%	79.57%	1

# 9.3.4 Score Card Evaluation Assessment Comments

	Capacity	Capability	Social Procurement & Local Supply	Pricing
Smith & Wil Asphalting Pty Ltd	70% of experience is under 10 years.  Major patch contract for Ballarat City until the end of June.	3 referees of reasonable \$ amounts.  Detailed Quality Management System.  Questionnaire completed but no other supporting documentation.  No other documentation has been provided	Located in Ballarat.  Go Traffic is not a business located within the Yarriambiack Shire Council.	Lowest rate in 1 of the 13 categories.
Stabilco Pty Ltd	No hourly rates applied.  Has provided a detailed listing of	3 referees. Big \$ amounts but some of the projects were in 2017 and not recent works.	While materials, plant etc are outside the council they are using local	Only scored on 2 categories in the schedule of rates and neither rates



# **Value for Money Evaluation Report**

	contract with	Well-presented	accommodation	were
	timelines and \$s.	documentation.	and eateries and fuel services.	comparable.
		Questionnaire completed but no other supporting documentation.		
		Questionnaire completed but details provided to some of the questions.		
Central Vic Stabilising Pty Ltd	Majority of staff seem to have less than 5 years' experience to civil construction.  Good listing of equipment and hourly rates.  Has provided a detailed listing of their contracts.	3 referees. Not overly big contracts but all are recent referees - but this is a relatively new company.  Very basic policy.  Just provided next year's basic timeframe.  Questionnaire completed but no other supporting documentation.	Located in Bendigo.  Indicated that they will use local accommodation, eateries etc.	Had the lowest rate on 4 of the 13 categories.
		Questionnaire completed no other supporting documentation has been provided.		
Fulton Hogan Industries Pty Ltd	Have provided a detail breakdown of staff but majority of staff that will be doing the work have less than 10 years' experience.  Good, detailed listing with hourly rates and equipment seems relatively new.  Not a detailed listing provided.	3 referees. Not overly big contracts but all referees are current.  Provide a Gantt Chart.  Answered the question and provided a lot of supporting documentation.  Completed questionnaire and provide other manuals & policies.	Locate in Warrnambool.  While their local % should mean a lower score they have given more detail around what actual business they will use.	Rated well on the schedule of rates and were the lowest in 8 of the 13 categories



#### 9.4 Annexure D - Financial Assessment of Tenderer / Invitee

A credit and financial assessment will be undertaken as part of further financial analysis following the awarding on the contract.

The recommended tenderer will not be notified of the contract awarding outcome until a positive credit and financial check is received.

#### 9.5 Annexure E - Reference Check of Tenderer / Invitee

Fulton Hogan Industries Pty Ltd provided information in relation to contract history, with contacts listed being treated as referees by Council. They provided 3 clients with current experience. Previously Fulton Hogan have done similar work for council, the council is aware of the quality and timeliness of the contractor's work.

#### 10. Recommendation of Evaluation Panel

It is recommended that Fulton Hogan be awarded contract C274 - 2021 based on their tendered / offered submission for the Road Stabilisation Works 2021-2023.

Evaluation Panel Member	Signature	Date	
Joel Turner	Joel Turner	23/03/2021	
Pradip Bhujel	Will-	23/03/2021	
Anita McFarlane	AnitageJalane	23/032022	

# 11. Awarding of Contract

I have reviewed the information contained in this report and fully endorse the Evaluation Panel's recommendation: -

Name:	Joel Turner	Date:	23/03/2021
Position:	Project Manager (Chairperson Evaluation Panel)	Signature:	Joel Turner
Name:	Michael Evans	Date:	23/03/2021
Position:	Director	Signature:	M. Zong
Name:	Jessie Holmes	Date:	23/03/2021
Position:	Chief Executive Officer	Signature:	Mahres.

#### References

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